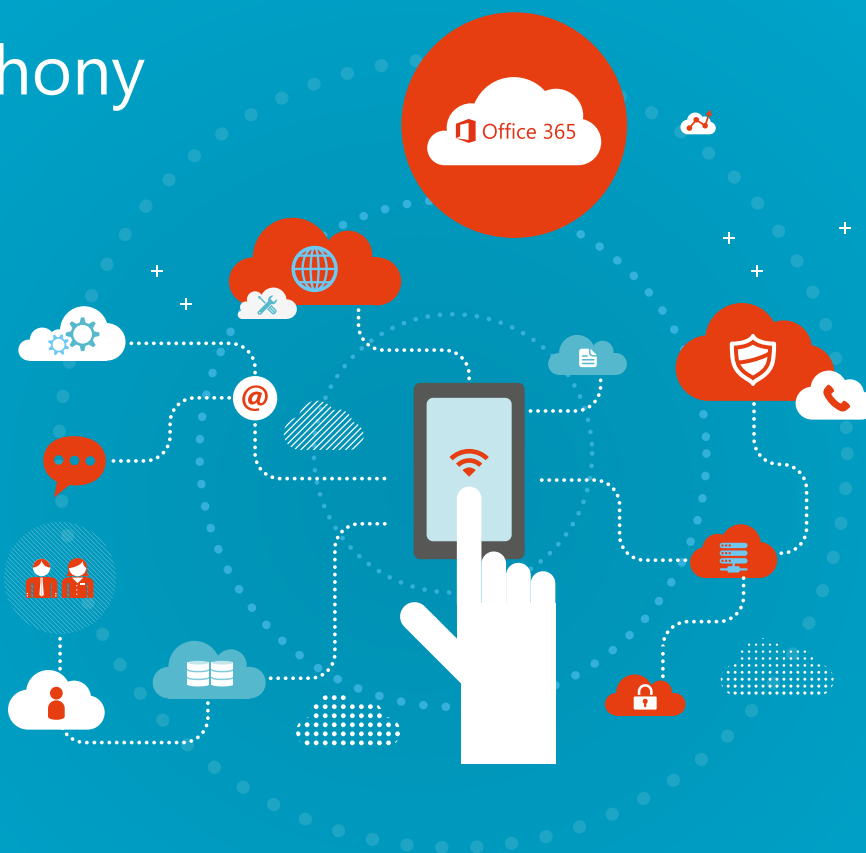# Turnkey IP Telephony for Office 365 in Cloud

We recommend you to purchase the phone number in advance from the phone operator that meets your requirements before you activate the service.

Office 365

The service:

- Replaces the corporate IP PBX
- Keeps the existing phone numbers
- Connects with any communication operators

- Does not require additional equipment
- Supports extension numbers
- Integrates with Skype for Business IP phones

Number of users	10-19	20-49	50-99	100-999	1000+
Cost for Office 365 Plan E5 or Phone Systems users (cost per month)	$7	$6	$4.30	$3.50	$1.70

Cloud-based turnkey IP telephony is a service that provides access to always-available cloud-based IP PBX for all Office 365 users. It can connect phone numbers of any Russian and international operators to Office 365 subscription by using Skype for Business not only as a corporate IP PBX, but also as a communication core that supports audio- and videoconferencing with unlimited number of virtual meeting participants.

Cloud-based IP telephony combined with Office 365 will help you solve difficulties which you face in your work every day.

3 managerial decisions that will solve 10 business problems:

BUSINESS PROBLEMS

• The PBX contacts are not integrated with email contacts so you have to perform several data search operations on disparate media.

• Telephony costs are out of control. every month the phone fee differs, which makes the transparent cost planning impossible.

• Impractical expenses on communications with contacts beyond the office, city, or even country.

MANAGERIAL DECISIONS

Making calls to mobile and stationary numbers to anywhere in just one click in Skype for Business or via Outlook.

The system will automatically determine the numbers on the basis of your corporate contact base (we will export, systemize, upload and save it in Skype for Business).

MANAGERIAL DECISIONS

Accept and make calls from a corporate number on any device without being tied to the office with Skype for Business

This is very convenient: now you and your employees can always be online, and your clients will no longer have to wait for a manager's call from the office. Furthermore, you can configure automatic recording of all calls in Skype, including call forwarding to personal cell phones.

BUSINESS PROBLEMS

• You have noticed that not all callers are able to reach you and, despite the distribution of communication channels, extension numbers are not enough to accept all requests.

• In case of telephony failure, you have no corporate communications and your clients are unable to reach you.

• If an employee is absent, a phone call can be redirected only to your personal cell phones. In this case, the record is not saved, which causes more data quality, security, and trustworthiness issues.

• From time to time, you notice that you lose deals to your rivals and you suspect that client contacts are leaked via employees' personal devices.

BUSINESS PROBLEMS

• Personal meetings and group meetings are often ineffective. It takes too much time to inform people, record this information, and engage colleagues from other territories.

• Sometimes you have to spend funds on trips that might be senseless, but have perspective.

• It takes too much time to approve the time and place of meetings with participants.

MANAGERIAL DECISIONS

Organize collective meetings and calls with screen casting

Earlier on, you could only dream about this, but now this is reality. You can connect people from various cities, no matter whether they are online or not. For the last case, you can call their cell phone number. Furthermore, you can not only broadcast your screen, but also enable remote access to it for any call participant.

5 reasons to trust Softline the turnkey implementation of cloud-based IP telephony:

1. We do not train on our clients, we have already learned on our own infrastructure

More than 5 years ago, Softline has successfully implemented a turnkey cloud-based IP telephony service within our company in 80 branches in 30 countries of Eastern Europe, Latin America, India, and South-Eastern Asia.

2. We value the time of our clients and don't make them wait a long time to get simple answers

Softline is an expert in the field of Microsoft licensing: we know how to select the correct solutions and necessary licenses.

3. We don't stop until the goal is reached: from project start to finish lane and to new horizons

We solve tasks on every stage and never stop until the positive result is achieved. Our task is to solve your problem and surpass your expectations.

4. Softline has an abundance of different resources for the implementation of non-standard projects.

Every client is unique for us, and we take into account the capabilities of your existing IT infrastructure before offering new solutions. Our scenarios are aimed at optimizing costs, not on spending more and never achieving the result. Thanks to a broad portfolio of partners in the fields of hardware, software, and handsets, we can always find a unique solution adapted to your resources.

5. Cloud is in the focus of Softline attention. We consider cloud technologies to be the main growth driver for the next 10 years, and that's why:

• We offer clients in-house and vendor-specific cloud solutions.

• More and more our clients realize the benefits and the convenience of cloud services and switch to new service consumption models like IT subscription, leasing, and rental.

• We offer a full spectrum of services: from hosting to application rental on an in-house cloud platform.

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